

MONTHLY MEMBERSHIP PROGRESS REPORT

LOCATION INDONESIA

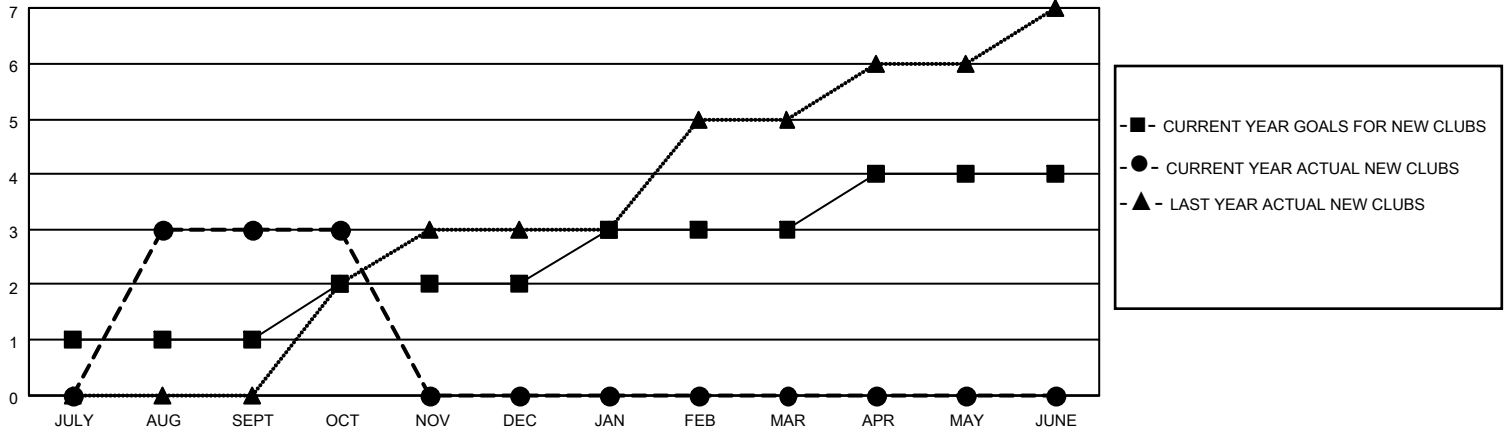
District 307B2

Results as of: 10/31/2020

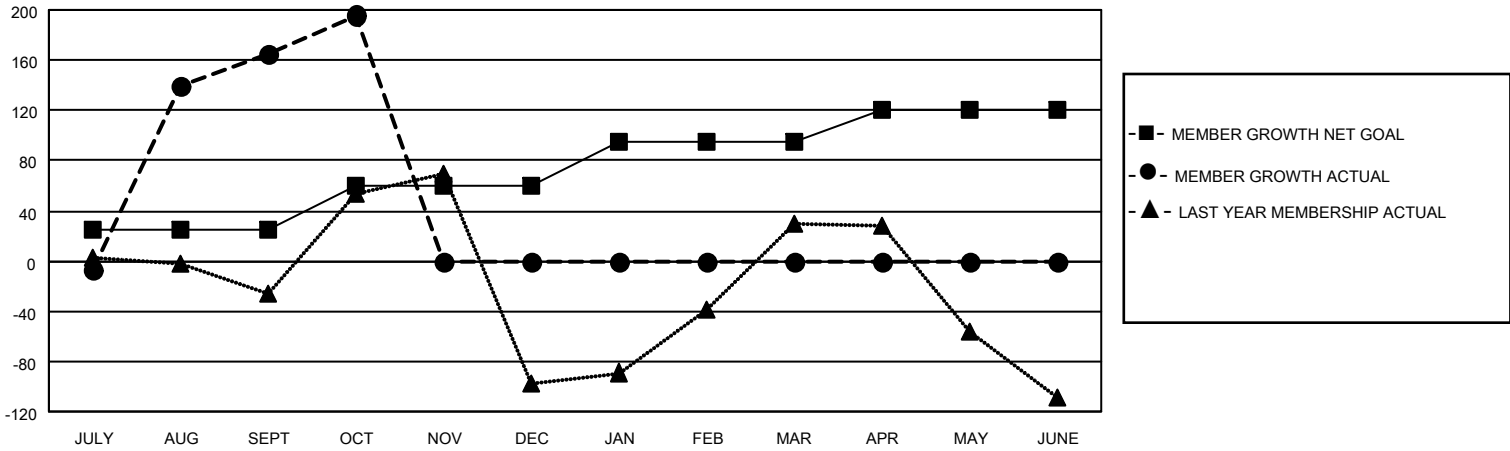
| Clubs | | | |
|-----------------------|---------------|-----------|---------------|
| RESULTS FOR 2020-2021 | | | |
| QUARTER | NEW CLUB GOAL | NEW CLUBS | DROPPED CLUBS |
| JULY/AUG/SEPT | 1 | 3 | 0 |
| OCT/NOV/DEC | 1 | 0 | 0 |
| JAN/FEB/MAR | 1 | 0 | 0 |
| APR/MAY/JUNE | 1 | 0 | 0 |

| Members | | | |
|-----------------------|------------------------|----------------------|--|
| RESULTS FOR 2020-2021 | | | |
| QUARTER | MEMBER GROWTH NET GOAL | MEMBER GROWTH ACTUAL | DROPPED MEMBERS ACTUAL (including transfers) |
| JULY/AUG/SEPT | 25 | 245 | 73 |
| OCT/NOV/DEC | 35 | 43 | 11 |
| JAN/FEB/MAR | 35 | 0 | 0 |
| APR/MAY/JUNE | 25 | 0 | 0 |

GOALS AND ACTUAL NEW CLUBS CUMULATIVE



GOALS AND ACTUAL MEMBERS CUMULATIVE



| | | |
|---------------------------------|---|--|
| DROPPED CLUBS: 0 | 39 CLUBS OF 81 ADDED 1 OR MORE NEW MEMBERS | <u>GENDER DISTRIBUTION</u> |
| <u>DROPPED MEMBERS</u> | CLICK HERE FOR CUMULATIVE MEMBERSHIP DATA | MALE 1,273 (44.06%) |
| DECEASED 3 | | FEMALE 1,616 (55.94%) |
| CLUB CANCELLED 0 | | TOTAL FAMILY UNIT MEMBERS 522 |
| OTHER 80 | | FAMILY MEMBERS PAYING HALF DUES 283 |
| TOTAL 83 | | |